**Results Framework (RF) – Small and Medium Enterprises (SMEs)**

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| **Sector Outcome** | **Results Indicators** | **Indicator Type** | **Unit of Measure** | **Baseline** | **Targets/ Achievements** | | | | | | **Lead Agency** |
|  | **2009** | **2010** | **2011** | **2012** | **2013** |  |
| 1. Establishment of a Mechanism for Evidence Based Policy Making   (P1)(P2) | 1. Relevant Legislation established to support SME development (P1)(S1) | Output | Event | N/A | Target | N/A | Drafting of Legislation | Submission of Bill to Parliament and endorsement of the Bill | Implementation of the Act  Drafting and passing of necessary supporting regulation | Implement the ACT with relevant regulation | **MED-AGO** |
|  |  |  |  | Ach |  | Achieved | On target |  |  |  |
| 1. Comprehensive SME Registration Program; Increase in the number of SMEs registered |  | No. of SMEs registered (% increase) |  | Target | N/A | N/A |  | 30% Increase | 30% Increase | **MED** |
|  |  |  |  | Ach |  |  | To date 150 entities have been registered |  |  |  |
| 1. SME Council Established to coordinate policy formulation and regulation (P2)(S1) | Output | Event | N/A | Target |  | Establishment of Council | Operation of Council | Operation of Council | Operation of Council | **MED** |
| Ach. |  | Achieved | On target |  |  |
|  | 1. Establishment of a SME Bank or an alternative Institutional set up specifically focused to provide SME financing (P2) (S2) | Output | Event | **N/A** | Target |  | Consultations for establishing operations | Seek alternative arrangements for SME Bank | Pursue negotiation with interested parties to establish SME Bank | Establish SME Bank or deliver alternative institutional mechanism for targeted SME financing | **MED /BML/MMA/MPL** |
| Ach. |  | Consultations had. Favorable response not received. |  |  |  |

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|  | 1. Increase in number of loans disbursed to SMEs (P2) (S4)(S3) | Output | % increase |  | Target |  | 179 | At least maintain at the same level | 20% increase | 20% increase |  |
| Ach. |  |  |  |  |  |
| 1. Establishment of Business Development Service Centers in Provinces   (P2)(S3)/(P3)(S5) | Outcome | No. of provinces in which BDSCs are set up and functioning | N/A | Target | Nil | 2 | 4 | 6 | 7 | **MED** |
|  |  |  |  |  | Ach |  | 2 | 5 |  |  |  |

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| 2. Establishment of Incentive Schemes and other support services for Micro, Small and Medium Enterprises (P3) | 1. Establishment of Decentralized Business Registration Services and other Licensing/Permit services in the Provinces (P3)(S1) | Output | No. of provinces in which services are established | N/A | Target | 7 | 7 | 7 | 7 | 7 | **MED** |
| Ach. | 2 | 3 | On target |  |  |
| 1. Delivery of low cost financing schemes for SMEs   (P3)(S2)/(P2)(S4) | Output | Value of Schemes | N/A | Target |  |  | Mrf 87 Million | Mrf 50 Million | Mrf 40 Million | **MED**  **MoFT** |
| Ach. |  |  | On target |  |  |
|  | 1. Women with access to low cost financing schemes and other such assistance schemes targeted to SMEs (P3) (S3) | Impact | No. of women beneficiaries from SME schemes | N/A | Target | N/A |  | 40% of loan amount to be targeted to women entrepreneurs | 40% of loan amount to be targeted to women entrepreneurs | 40% of loan amount to be targeted to women entrepreneurs | **MED** |
| Ach. | N/A |  |  |  |  |

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|  | 1. Increase in outreach of Banking Services (P3) (S4) | Output | No. of Branches |  | Target | 14 | 14 | Consultation with Bank to open additional branches | 15 | 16 | **MED /BML** |
| Ach. |  |  |  |  |  |
| 1. Establishment of insurance service provision at Province level (P3) (S4) | Output | event |  | Target | NA | NA | Consultation with MMA and insurance providers | Establish insurance service providers at 2 provinces | Establish insurance service providers at 3 provinces | **MED /MMA** |
| 1. Establishment of auditing service provision at Province level (P3)(S4) | Output | event |  | Target | NA | NA | Consultation with Auditor General Office | Consultation with Auditor General Office | Auditing service firms established in 2 provinces | **MED Auditor General Office** |
| Ach. |  |  |  |  |  |
| 1. Increase in the number of fully functional SMEs in the provinces | Impact | % change |  | Target |  |  | Data collection to identify baseline | 10% increase | 10% increase | **MED** |
| Ach. |  |  |  |  |  |
| 3. Strengthening the Human Resources of the SME Sector (P4) | 1. Enhancement of skills and knowledge of staff involved in catering the needs of SMEs (P4)(S1) | Output | Event : training sessions held for Regional BDSC officers |  | Target | N/A | N/A | ToT programs covering 2 provinces | 2 | 1 | **MED** |
| Ach. |  |  |  |  |  |

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|  | 1. Participation by entrepreneurs in entrepreneurial training programs (P4)(S4) | Output | No. of people trained by regional BDSC |  | Target | **-** | 2000 | 3000 | 3500 | 4000 | **MED** |
| Ach. | **-** | 1968 |  |  |  |
| 1. Enterprises adopting innovative practices in their business ventures/projects   (P4) (S3) | Outcome | No of enterprises assisted |  | Target |  | 10 | 20 | 25 | 30 | **MED** |
| Ach. |  | 28 |  |  |  |
| 1. Opportunities provided to Enterprises for networking/training with relevant overseas institutions (P4)(S5) | Outcome | No. of enterprises assisted |  | Target |  | 30 | 30 | 35 | 40 | **MED** |
| Ach. |  | 12 |  |  |  |
| 4. Penetration and linkage of SMEs to major economic sectors increased (P5) | 1. Establishment of a framework for provision of preferential status for SMEs with local products and services, in government and industry contracts (P5)(S3) | Output | Event. | N/A | Target | N/A | N/A | Passing of SME Act  Drafting regulation | Implementation | Implementation | **MED/MoFT** |
| Ach. | N/A | N/A |  |  |  |

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|  | 1. Creation of market linkages (in agriculture, fisheries, handicrafts) for SMEs through business forums(P5) (S1) | Outcome | No. of forums in provinces | NA | Target | N/A | 1 | 4 | 4 | 4 | | **MED** |
| Ach. |  | 1 | On target |  |  | |
| 3. Increase in export earnings contributed by the SME sector | Impact | Value |  | Target |  |  | 10% | 15% | 20% | | **MED/**  **DNP** |
| Ach. |  |  |  |  |  | |
| 4. Increase in women led SMEs as a share of total SMEs | Impact | Value |  | Target |  |  | 10% | 15% | 20% | | **MED/**  **DNP** |
| Ach. |  |  |  |  |  | |
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