# Evaluation and Contract Award

1. Technical Proposals shall be evaluated initially. If deemed necessary, proponents may be called for a presentation of their Technical Proposal.
2. Any proposals that do not meet the minimum conditions set in this section and technical requirements shall be considered non-responsive and their price proposal shall not be opened.

## Minimum requirements for qualification

The following minimum requirements shall be met by the Proponent for responsiveness of proposals.

### Proponent Organization [See Section 2.2]

Proponents must provide all the details described in this section.

### Proponent Qualification and Experience [See Section 2.3 and 2.6]

1. Proponents must have participated as a contractor in at least, 2 contracts within the last 5 years, each with a value of at least US$ 10M or above and those have been successfully or substantially completed and that are similar to the proposed works. Value of the contract to be arrived at by indexing @ 10% per year from the base year till 2010-2011. Base year will be considered, the year in which the related project was commenced.
2. Minimum average turnover of USD 100M and minimum cash flow requirement of USD 10M.
3. Experience under construction contracts in the role of contractor for at least the last 5 years prior to the applications submission deadline must be provided.
4. The Proponent must demonstrate that it has the personnel for the key positions that meet the following requirements:

|  |  |  |  |
| --- | --- | --- | --- |
| **No.** | Position | **Total Work Experience [years]** | **Experience In Similar Environment [years]** |
| 1 | Overall Project Manager | 15 | 10 |
| 2 | Architect | 10 | 5 |
| 3 | Civil/Structural Engineer | 10 | 5 |
| 4 | Electrical Engineer | 10 | 5 |
| 5 | Mechanical Engineer | 10 | 5 |
| 6 | Construction Manager | 10 | 5 |
| 7 | Quantity Surveyor | 10 | 5 |

### Proposed Method/Material and Machinery and Equipment [See Section 2.4]

1. Proponents must provide sufficient detail of proposed machinery and equipment for the execution of Works.
2. Proposed equipment must be of kind and capacity to carry out the works in accordance with the proposed methodologies and type of material to be used in the superstructure and most importantly within the time period stated for the execution of Works.

### References (See Section 2.5)

Proponents must provide all the details described in this section.

## Evaluation Criteria

Evaluation of proposals will be based on technical evaluation and financial evaluation.

## Technical evaluation (60%)

The technical evaluation is based on the strength of the company and quality and level of provisions offered for the project.

Division of points for technical proposal is as follows:

|  |  |
| --- | --- |
| **Type of allocation** | **Points** |
| Experience of the company, partners/consortium offered  *Experience of the company and/or partners as a Contractor* | 15 |
| Technical capacity of the company, partners/consortium  *Experience of the Technical personnel proposed* | 15 |
| Recent presence as a contractor outside India  *Value of work carried outside India*  *Value of work in hand in island nations* | 20 |
| Concept Design. Development of required housing units, commercial spaces, parking spaces and related landscaping.  *Maximum 20 points will be awarded for proponents proposing to develop the required number of units to the minimum requirements given in this document based on the concept design submitted. The remaining 5 points to be allocated for those who propose improvements to the minimum requirements* | 25 |
| Implementation plan (program of works)  *Points for this element will be based on the completion time, and mobilization time.* | 15 |
| Carbon neutral and Environment friendliness  *Points for this element will be awarded based on the degree of considerations to carbon neutrality and environment friendliness in terms of design (use of natural lighting and ventilation), construction (material used), etc.* | 10 |

The total points scored in this section will be scaled to match total score allocated. Bidders who score lower than 30% from the technical evaluation will be considered not qualified.

## Financial evaluation (40%)

Out of all the technically qualified bidders, the bidder with the lowest offer will score 40% in the financial evaluation. The rest of the bidders score will be determined based on the following:

Financial Score (%) = Lowest Bidder Offer/Bidders Offer x 40

## Combined Evaluation

Contract will be awarded to the Proponent who scores the highest number of points in the technical and financial evaluation.

**Combined Evaluation (100%) = Technical Evaluation Score (60%) + Financial Evaluation Score (40%)**

# Technical Proposal

The Technical Proposal should demonstrate the Proponent’s technical ability to mobilize key personnel, and equipment for the type of Work as required by the Specific Requirements.

The Proponent shall demonstrate relevant experience of key personnel to be involved in this procurement. Supply biographical data including; name of individual, company position, years with the company, work and educational background, tasks to be assigned on this project, percentage of work week to be committed to this project:

The information submitted by the Proponent in the Technical Proposal shall form a key factor for determination of the responsiveness of the proposal and the responsibility and capability of the Bidder to perform the contract if awarded.

The Minimum requirements for Technical responsiveness are as described below.

## Mandatory Requirements

1. The Proponent shall provide a narrative description of the proposed building system. The Proponent shall demonstrate techniques for maintaining on-time schedule performance, and techniques for maintaining workmanship and material quality control.
2. The Proponent must provide the following information. Failure to provide this information may be cause for the proposal to be rejected.
3. Proponent Organization chart (Section 2.2)
4. Proponent Qualification and Experience (Section 2.3)
5. Proposed Method/Material and Machinery and Equipment (Section 2.4)
6. References (Section 2.5)
7. Financial information (Section 2.6)

## Proponent Organization

Proponents shall detail the organizational structure of the company and its overall management of similar procurement works. In addition, provide the following information and documents of company:

1. Registered name (Corporate, Partnership, etc.), address, main telephone number and facsimile numbers, website and email if available. Attach copy of Registration in India as a contractor.
2. Contact details for Authorized Representative, title, and contact address (if different from above address), direct telephone, mobile and fax numbers.
3. Person authorized to contractually bind the company for submission of any proposal against this RFP.
4. Brief history, including year established and number of years your company has been offering similar type of Works.

## Proponent Experience and Qualifications

1. The Proponent shall demonstrate prior corporate experience listing for projects awarded within the last five years with either of the following criteria:
   1. projects completed by a Design and Build contract, and
   2. Projects of similar size and scope to this project. Scoring may be more favorable if both criteria are met.

Also include the following information for each project listed (Items are of equal importance):

* 1. design experience in the Design-Build process;
  2. construction experience in the Design-Build process;
  3. recent experience in meeting the completion schedule for similar projects;

1. The Proponent shall demonstrate relevant experience of key personnel to be involved in this procurement. Supply biographical data including; name of individual, company position, years with the company, work and educational background, tasks to be assigned on this project,: Key personnel shall include:

a. Overall Project Manager;

b. Architect;

c. Structural Engineer;

d. Mechanical (HVAC, Plumbing/Sanitary, and Steam Generation) Engineer;

e. Electrical Engineer;

f. Interior Designer;

g. Construction Project Manager;

## Proposed Method/Material and Machinery and Equipment

1. Schedule - The Proponent shall provide a preliminary schedule with narrative:
2. Design Period – the design period and provisions for Client reviews incorporating the Specific requirements of Section 6
3. Mobilization Period - Given that the time available for the contractor between award of contract and groundbreaking is very short and that groundbreaking should happen on the 12th of November 2011, special consideration shall be given for mobilization and demolition
4. Construction Period – Excavation; Sub and super structure; enclosure;
5. Interior surface finishes
6. Procurement and installation of service fixtures;
7. Tests and final inspection.
8. The Proponent shall identify its intended uses of areas of the site for materials staging, temporary offices, accommodation and other activities;
9. The narrative Schedule shall specify how much allowance has been made for bad weather; the days of the week and the hours of construction operations during the work; specify the percentage of contract completion that will be achieved at the completion of design and thereafter at each month of construction.

It is to be noted that the project will not be exempted from local custom duties. The cost proposals shall include for allowance of import duties for both temporary and permanent imported goods. Proponents, at his own discretion are required to inquire with local authorities for rates applicable to construction equipment, machinery and goods.

## References

The Proponent shall provide a minimum of two (2) trade references including names of persons who may be contacted, position of person, addresses, and phone numbers where services similar in scope to the requirements of this project.

## Financials

The following shall be submitted.

1. Audited Balance sheets for the last 3 years to demonstrate the current soundness of the Proponents financial position and its prospective long term profitability.
2. Minimum average turnover of the USD 100M calculated as total certified payments received for contracts in progress or completed within the last 5 years
3. Documents indicating the value (in USD) of current projects in hand outside India
4. Documents indicating the value (in USD) of current projects in hand in an island nation